

**INTERNET & TELECOM ASSOCIATION
OF HONG KONG**

**Chairman's Report
2004-2005**

**Presented by: Mr. Tony Hau
Chairman**

Date: 17th June 2005

Honorary Advisors, Fellow Members of the Association, Ladies & Gentlemen,

On behalf of the Executive Committee, I would like to welcome you all to the 22nd Annual General Meeting of the Internet & Telecom Association of Hong Kong (ITAHK).

First of all, before I start my report, I would like to say many thanks to the Executive Committee Members for the term 2004-2006. As all Executive Committee Members are carrying out their services on a voluntary basis, their contribution to both the Association and the telecom industry in Hong Kong are highly appreciated. To recognize their contributions, I would like to put forward their names:

- ◆ Mr. Hubert Chan of HKC International Holdings Ltd. as Vice Chairman;
- ◆ Mr. Victor Lai of Jardine OneSolution as President of CPE Vendor & Equipment Supplier Group;
- ◆ Mr. Bruce Lam of Nokia (HK) Ltd. as Vice President of CPE Vendor & Equipment Supplier Group;
- ◆ Ms. Marisa Kwok of PCCW Ltd. as Honorary Secretary & President of Fixed Network & Value Added Service Group;
- ◆ Mr. Tony Cheung of Wharf T&T Ltd. as Vice President of Fixed Network & Value Added Service Group;
- ◆ Mr. Hubert Ng of Hong Kong CSL Ltd. as President of Mobile Network & Service Provider Group;
- ◆ Mr. Stephen Yeung of Ericsson Ltd. as Vice President of Mobile Network & Service Provider Group;
- ◆ Mr. Franky Lai of WiseSpot (Hong Kong) Ltd. as Honorary Treasurer & President of Internet Service & Content Provider Group;
- ◆ Mr. Gilbert Chan of Telewide Enterprises Ltd. as Vice President of Internet Service & Content Provider Group.

Needless to say, we also have high-level support from our Honorary Advisors:

- ◆ Mr. M.H. Au, Director-General of the Office of the Telecommunications Authority (OFTA);
- ◆ Mr. Fred Lam, Executive Director of Hong Kong Trade Development Council (HKTDC);
- ◆ Mr. Joseph Tsui, Chairman & Chief Executive of Symphonic InfoCom Group.

On behalf of all members of the Association, I would like to express my sincere thanks to all of them again.

MEMBERSHIP

I would like to welcome the following 7 members to join the Association during the financial year of 2004-2005 (by order of joining date):

Full Members:

- ◆ Sony Ericsson Mobile Communications International AB
- ◆ China Telecom (HK) International Ltd.
- ◆ iMagic Systems Co. Ltd.
- ◆ Diyixian.com Ltd.
- ◆ MC.Founder Ltd.
- ◆ Mobile Phone Direct Selling Centre Ltd.

Associate Company Member:

- ◆ Paul, Weiss, Rifkind, Wharton & Garrison

As of today, we have a total of 109 Members including 89 Full Members, 2 Associate Company Members and 18 Associate Individual Members.

During the year, some companies had been integrated or restructured, and some individual members had changed their jobs that resulting in withdrawal of membership. We strive to recruit more industry players to join in the years to come but we also rely on our current members to introduce the association to their business associates or partners.

REPRESENTATION

With a good representation of the telecom industry in Hong Kong, the active participation of our members and the active devotion and professional support from the Executive Committee Members, we have honor to be recognized by OFTA and different external bodies, and we have representations in the following committees:

Advisory Committees of OFTA:

- | | |
|------------------------------------|---|
| ◆ Telecom Numbering (NAC) | Representative – Mr. Tony Cheung
Alternate – Ms. Marisa Kwok |
| ◆ Telecom Standards (TSAC) | Representative – Mr. Victor Lai
Alternate – Mr. Franky Lai |
| ◆ Telecom Users & Consumers (UCAC) | Representative – Mr. Gilbert Chan
Alternate – Mr. Hubert Ng |
| ◆ Radio Spectrum (RSAC) | Representative – Mr. Bruce Lam
Alternate – Mr. Stephen Yeung |

Apart from OFTA, the Association also delegates representatives in various advisory boards and committees, such as:

- ◆ Electronics & Communication Industry Safety and Health Committee
- ◆ IT Director Committee of HK Productivity Council
- ◆ Information Communications Technology Services Advisory Committee of Hong Kong Trade Development Council

- ◆ Legislator CK Sin's Advisory Committee Representing Information Technology Functional Constituency
- ◆ Working Group on Wireless Technology Organized by Mr. CK Sin, Legislative Councillor

MAJOR ACTIVITIES HIGHLIGHT

Luncheon

Dr. Vinton Cerf, Senior Vice President of Technology Strategy for MCI and widely known as one of the "Fathers of the Internet", was invited by ITAHK to speak at ITAHK Luncheon on "Freedom of the Internet" at the Harbour Renaissance Hotel on 17th September 2004. This Luncheon was jointly organized by Hong Kong Internet Service Providers Association (HKISPA), Hong Kong Information Technology Federation (HKITF) and ITAHK.

The talk covered a range of questions evolving around the law and governance of Internet and how new applications such as IP telephony would challenge Internet freedom while keeping in mind the regulatory environment and constraints. Also, Dr Cerf shared his insight on the new IP trend on convergence and optical networking.

The talk attracted over 120 participants from the industry to attend.

ITAHK Endorsed Events

ITAHK endorsed a number of quality seminars, forums and exhibitions in the past year for the benefit of members and increase the awareness of the association in the industry or in the public.

The endorsed events were:

- ◆ CommunicAsia 2004 – June 2004
- ◆ Cisco IP Phone XML Application Design Competition – June 2004
- ◆ VASC2004 – September 2004
- ◆ Capacity Asia 2004 – October 2004
- ◆ The Eighth Asia Pacific Telecommunications Roundtable – November 2004
- ◆ 3G World Congress & Exhibition 2004 – November 2004
- ◆ The 1st WiMax Forum in Hong Kong – February 2005
- ◆ Tackling Spamming: The Next Steps – February 2005
- ◆ IDC's Asia / Pacific Security and Continuity Conference 2005, "Fail to Plan vs Plan to Fail – Keeping your Enterprise Secure and Continuous" – March 2005
- ◆ TIF – Health Informatics in Hong Kong – April 2005
- ◆ IDC's Asia / Pacific Security and Continuity Conference 2005, "Is IP the Answer for Asia's Enterprises?" – April 2005
- ◆ CEPA3 Forum – May 2005
- ◆ Hong Kong Wireless Technology Excellence Award – May 2005
- ◆ Hong Kong Mobility Roundtable 2005 – June 2005
- ◆ Pan-Asian Wireless Broadband Summit 2005 – June 2005
- ◆ CommunicAsia 2005 – June 2005
- ◆ Capacity Asia 2005 – October 2005
- ◆ The 3G World Congress & Exhibition 2005 – November 2005

2005 Official Guide to Telecommunications in Hong Kong

The association's biennial publication, "2005 Official Guide to Telecommunications in Hong Kong" was published at early January 2005.

Like its previous edition, apart from company profiles of company members and general introduction of the association, there has included 19 editorials divided into 4 business categories

contributed by our company members along with main articles edited by Mr. Ross Milburn. I would like to express my thanks to all of our members for their support on the success of this publication.

We have expanded our distribution channels for this edition, most of them were distributed as complimentary copies to the Internet and Telecom related companies, associations, institutions and government departments, etc, local and overseas (including China, Taiwan and South East Asian Countries). Moreover, it was distributed in the 10th Asian Telecommunications Industry Exchange Forum (ATIE). To increase its coverage, this guidebook is also available at Hong Kong prominent bookstores for public sale.

Exhibitions

To increase the awareness of the Association and promote the “2005 Official Guide to Telecommunications in Hong Kong”, we participated in the following two exhibitions:

- ◆ The Mini-expo on Hong Kong Services conducted by Hong Kong Trade Development Council at Guangzhou in January 2005.
- ◆ The International ICT Expo held at Hong Kong conducted by Hong Kong Trade Development Council in Hong Kong in April 2005.

The 10th Asian Telecommunications Industry Exchange Forum (ATIE)

The 10th ATIE Forum was held at Taipei from 6th-8th April 2005. Same as past years, ITAHK formed a delegation to join this event. In the forum, speakers of each participating country / region shared the present status of telecom development and future plan in their countries. We are so glad that the Australian Electrical and Electronic Manufacturers' Association (AEEMA)

has expressed its interest to be one of the members of the ATIE. In addition to AEEMA, the ATIE has total 8 members.

ITAHK has the honor to host the 11th ATIE Forum in Hong Kong that is planned to hold in conjunction with the ITU Telecom World 2006. We target to attract more local and overseas industry players to join this forum so as to gain more contacts and explore more business opportunities.

ITAHK Golf Cup Challenge

ITAHK Golf Cup Challenge is one of the ITAHK's regular events. In the past year, we organized two Challenges, the first one was held at Xili Golf and Country Club in Autumn 2004 and the second one was held Discovery Bay Golf Club in Spring 2005.

The forthcoming one is planned to hold in Autumn 2005.

Looking Forward ...

The economy of Hong Kong has been growing over the last year. We are glad to see a dynamic ICT industry that new technologies, business models and services keep coming to the market from time to time. I, together with other ITAHK Executive Committee Members for the term 2004-2006, are committed to continue fulfilling our role to look for the greatest benefits to our members.

Finally, I would like to take this opportunity to extend my sincere gratitude to all of your valuable contributions to the association in the past, and I do count on your continuous support

rendered to this association in the coming years. Your feedback and opinion would undeniably a strong momentum to the Executive Committee Members for better improvements and endeavors.

Thanks for coming tonight and wishes you all an enjoyable evening. Thank you.

Tony Hau
Chairman
Internet & Telecom Association of Hong Kong
Date: 17th June 2005